

#### Chapter 3: Networking

#### Ethics for the Information Age Fifth Edition

by Michael J. Quinn



ALWAYS LEARNING

#### **Chapter Overview**

- Email and spam
- World Wide Web
- Censorship
- Freedom of expression
- Breaking trust on the Internet

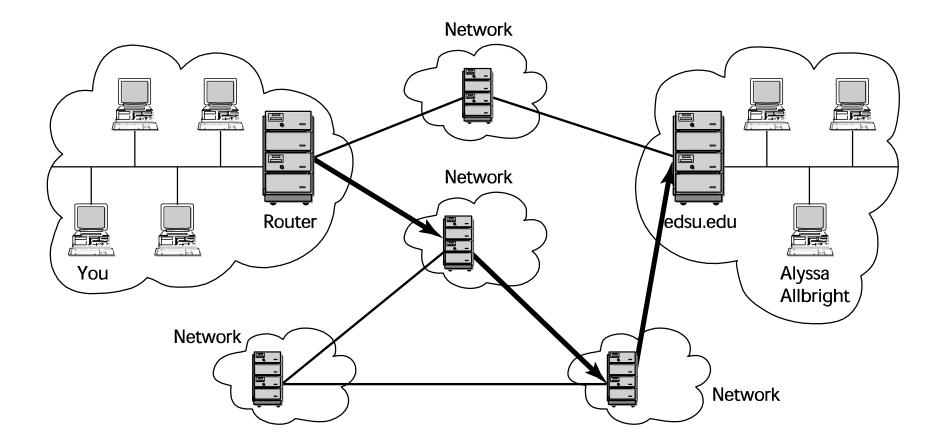
#### 3.2 Email and Spam

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### **How Email Works**

- Email: Messages embedded in files transferred between computers
- Email address: Uniquely identifies cyberspace mailbox
- Messages broken into packets
- Routers transfer packets from sender's mail server to receiver's mail server

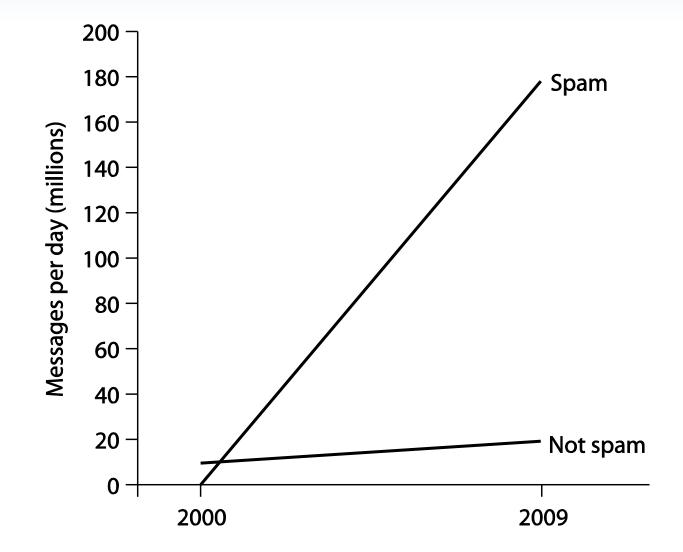
#### **Routers Pass Email from LAN to LAN**



# The Spam Epidemic (1/3)

- Spam: Unsolicited, bulk email
- Spam is profitable
  - More than 100 times cheaper than "junk mail"
  - Profitable even if only 1 in 100,000 buys product
- Amount of email that is spam has ballooned
  - 8% in 2001
  - 90% in 2009

#### The Spam Epidemic (2/3)



# The Spam Epidemic (3/3)

- How firms get email addresses
  - Web sites, chat-room conversations, newsgroups
  - Computer viruses harvest addresses from PC address books
  - Dictionary attacks
  - Contests
- Most spam sent out by bot herders who control huge networks of computers
- Spam filters block most spam before it reaches users' inboxes

### **Need for Socio-Technical Solutions**

- New technologies sometimes cause new social situations to emerge
  - Email messages practically free
  - Profits increase with number of messages sent
  - Strong motivation to send more messages
- Internet design allows unfair, one-way communications

#### **Case Study: Ann the Acme Accountant**

- Ann: Accountant at Acme Corporation
- She distributes paychecks to all 50 employees
- Ann sends email advertising Girl Scout cookie sale
- 9 recipients order cookies; average 4 boxes each
- Other 40 recipients unhappy to get email; half complain to a co-worker
- Did Ann do anything wrong?

#### **Kantian Analysis**

- We should always respect autonomy of others, treating them as ends in themselves and never only as the means to an end (2<sup>nd</sup> formulation of Categorical Imperative)
  - Ann didn't misrepresent what she was doing
  - She didn't force anyone to read the entire email
  - Some who read her email chose to order cookies
  - Therefore, she didn't "use" others, and her action was not strictly wrong

# Act Utilitarian Analysis

- Benefit to Girls Scouts = \$108
  - \$3 profit per box of cookies
  - 36 boxes sold
- Harm to company: time wasted
  - Orders taken during breaks
  - Lost productivity from complaining: \$70
    - 20 employees ×2 ×5 minutes/employee = 200 minutes
    - 3.5 hours × \$20/hour = \$70
- Benefits exceed harms, so action good
- Company may create policy against future fundraisers

## **Rule Utilitarian Analysis**

- Q: What would be consequences of everyone in company used email to solicit donations?
- A: Plenty of employee grumbling and lower morale
- Harms greater than benefits, so Ann's action was wrong

### **Social Contract Theory Analysis**

- Acme Corporation has no prohibition against using its email system this way
- Ann was exercising her right to express herself
- Some people didn't appreciate message, but she didn't act like a spammer
  - She didn't conceal her identity
  - She wasn't selling a fraudulent product
- Ann did nothing wrong

#### Summary

- Analyses reached different conclusions, but Ann could have taken a less controversial course
- She could have posted a sign-up sheet to identify those interested in cookie sale
- That way, she would have sent email only to those interested, avoiding the problems of grumbling and lost productivity

#### **3.3 The World Wide Web**

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#### **Attributes of the Web**

- It is decentralized
- Every Web object has a unique address
- It is based on the Internet
- How to use it?
  - Shopping
  - Learning
  - -???

#### Twitter

- More than 200 million users
- Blogging tool
- Business promotion
- Role in Arab Spring uprisings debated
  - (+) Social networks lead to politicization
  - (-) Ties in social networks too weak for highrisk activism

Sunday, 27 October 2015

# ahramonline





www.linkedin.com/today/post/article/20121126213602-2967511-why-social-media-is-really-revolutionary-looking-back-at-egypt

#### Linked in

#### Why Social Media is (Really) Revolutionary: Looking Back At Egypt



Like 67 in Share





#### Social Media Sparked, Accelerated Egypt's Revolutionary Fire

BY SAM GUSTIN 02.11.11 2:56 PM

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Anti-government protesters celebrate in Tahrir Square in downtown Cairo Friday. Fireworks burst, and Egypt exploded with joy and tears of relief after pro-democracy protesters brought down President Hosni Mubarak with a momentous march on his palaces and state TV. Emilio Morenatti/AP

#### **Governmental Control: Too Much or Too Little?**

- Burma (Myanmar), Cuba, North Korea: Internet virtually inaccessible
- Saudi Arabia: centralized control center
- People's Republic of China: "one of most sophisticated filtering systems in the world" as well as censorship
- Germany: Forbids access to neo-Nazi sites
- United States: Repeated efforts to limit access of minors to pornography

#### **3.4 Censorship**

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#### **Challenges Posed by the Internet**

- Many-to-many communications
- Dynamic connections
- Huge numbers of Web sites
- Extends beyond national borders, laws
- Hard to distinguish between minors and adults

## **Forms of Direct Censorship**

- Government monopolization
- Prepublication review
- Licensing and registration

#### **Ethical Perspectives on Censorship**

- Kant opposed censorship
  - Enlightenment thinker
  - "Have courage to use your own reason"
- Mill opposed censorship
  - No one is infallible
  - Any opinion may contain a kernel of truth
  - Truth revealed in class of ideas
  - Ideas resulting from discourse are more influential

#### Mill's Principle of Harm

"The only ground on which intervention is justified is to prevent harm to others; the individual's own good is not a sufficient condition."

#### **3.5 Freedom of Expression**

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#### 1<sup>st</sup> Amendment to U.S. Constitution

Congress shall make no law respecting an establishment of religion, or prohibiting the free exercise thereof; or abridging the freedom of speech, or of the press; or the right of the people peaceably to assemble, and to petition the government for a redress of grievances.

### Freedom of Expression Not an Absolute Right

- 1<sup>st</sup> Amendment covers political and nonpolitical speech
- Right to freedom of expression must be balanced against the public good
- Various restrictions on freedom of expression exist

www.businessinsider.com/what-wall-street-protesters-are-so-angry-about-2011-10

# BUSINESS INSIDERTechFinancePoliticsStrategyLifeEntertainmentCHARTS: Here's What The Wall Street Protesters AreSo Angry About...



The "Occupy Wall Street" protests are gaining momentum, having spread from a small park in New York to marches to other cities across the country.

So far, the protests seem fueled by a collective sense that things in our economy are not fair or right. But the protesters have not done a good job of focusing their complaints—and thus have been skewered as malcontents who don't know what they stand for or



#### topics.nytimes.com/top/reference/timestopics/organizations/o/occupy\_wall\_street/



#### Occupy Movement (Occupy Wall Street)



Robert Stolarik for The New York Times

News about Occupy Movement (Occupy Wall Street), including commentary and archival articles published in The New York Times.

#### **City Room**

Read more news about Occupy Wall Street on City Room.

#### Occupy Wall Street Navigator

A list of resources from around the Web about Occupy Wall Street as selected by researchers and editors of The New York Times.

- · Occupy Wall Street -- main site
- OWS New York City General
- Assembly
- · Occupy Together -- national site
- Occupy Wall Street on Facebook
- Visual Economics -- giant poster summary of OWS

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#### WHAT'S POPULAR NOW

Saudi Women Rise Up, Quietly, and Slide Into the Driver's Seat F.D.A. Bids to Regulate Ani Food, Acting After Recall a Deaths

Wall Street Occ

#### Ads by Google

#### Expatriate Community

Join the largest Expat Community!

#### Case Study: Kate's Blog

- Kate: Maintains a popular "life on campus" blog
- Jerry: Another student; active in Whig Party
- At private birthday party, someone gives Jerry a Tory Party T-shirt as a gag, and Jerry puts it on
- Kate uses cell phone to take picture of Jerry when he isn't looking, posts it on her blog
- Story read by many people on and off campus
- Jerry confronts Kate and demands she remove photo; she complies, and they remain friends
- Kate's blog and Jerry both become more popular

#### **Kantian Analysis**

- Kate uploaded Jerry's photo to her blog without asking his permission
- She treated him as a means to her end of increasing the readership of her Web site
- Her action was wrong

#### **Social Contract Theory Analysis**

- Birthday party held in apartment of one of Jerry's friends
- Jerry had a reasonable expectation of privacy
- Kate violated Jerry's right to privacy
- Kate's action was wrong

# Act Utilitarian Analysis

- Benefits
  - Popularity of Kate's blog increased (definitely)
  - Jerry become more popular on campus (definitely)
- Harms
  - Jerry's anger at Kate (only temporary)
  - Photo could discredit Jerry at some point in future (unlikely)
- Kate did nothing wrong by posting Jerry's photo

# **Rule Utilitarian Analysis**

- What if everyone were constantly taking photos of people they encountered and posting them?
- Positive consequences
  - People would have more opportunities to keep up with what their friends are doing
  - People might be more reluctant to engage in illegal activities
- Negative consequences
  - People would become more self-conscious
  - Some relationships would be harmed
- Negative consequences more weighty than positive consequences, so Kate's action was bad

#### Summary

- Three out of four analyses: Wrong for Kate to post the photo without asking Jerry's permission
- Kate figured it would be better to beg for forgiveness than ask for permission, but she cut Jerry out of a decision that affected both of them, and that's no way to treat a friend
- Kate should have tried to get Jerry's consent

#### **3.7 Breaking Trust on the Internet**

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# **Identity Theft**

- Identity theft: When a person uses another person's electronic identity
  - About 10 million cases of identity theft in U.S. in 2010
  - About 1 million cases of identity theft annually in United States from online activities
  - Consumer's liability for credit card losses limited to \$50
  - Nearly half of cases from lost credit card, checkbook, etc.
  - In 20% of cases, credit card number stolen at time of making purchase (skimmers)
  - Phishing: Use of email to attempt to deceive people into revealing personal information
  - Identity theft a federal crime, but only 1 in 700 cases results in an arrest

#### **False Information**

- Quality of Web-based information varies widely
- Other media also have information of varying quality
  - The New York Times v. The National Enquirer
  - 60 Minutes v. Conspiracy Theory
- Google attempts to reward quality
  - Ranking uses "voting" algorithm
  - If many links point to a page, Google search engine ranks that page higher